



**Request for Proposal (RFP)
Internet Connectivity Solutions (ICS)
Questions and Answers / Clarifications to Proposers**

Date: July 15, 2026.

Introduction

This document has been prepared by 3iS to provide official responses to the questions submitted by prospective proposers regarding the Request for Proposal (RFP) Internet Connectivity Solutions (ICS).

In accordance with Section 2.3 of the RFP, all requests for clarification received within the established deadline have been reviewed, and the corresponding responses are provided below to ensure transparency, fairness, and equal access to information for all prospective proposers.

The clarifications contained in this document form an integral part of the procurement process and shall be considered together with the original RFP when preparing proposals.

General Notes

- This document is issued for clarification purposes only.
- The questions have been edited, where necessary, for clarity and consistency while preserving their original intent.
- The identity of the organizations submitting the questions has been omitted to ensure equal treatment of all prospective proposers.
- Where a response modifies an existing requirement of the RFP, such modification shall be considered an official amendment to the solicitation.
- All other provisions of the RFP remain unchanged and in full force.

Questions and Responses

Question 1

Reference: Section 3.2 – Desirable Qualifications of Proposer

Question:

We kindly request expanding the desirable qualifications under Section 3.2 so that the required qualifications may also be demonstrated by subcontractors and/or consortium members participating in the proposal.

Response:

Accepted.

Section 3.2 shall be interpreted as follows:

"The desirable qualifications may be demonstrated by the Proposer individually or, where applicable, jointly by the Prime Contractor together with its proposed subcontractor(s) and/or consortium members, provided that their respective roles and responsibilities are clearly defined and they actively participate in contract implementation. The Prime Contractor shall remain fully responsible for contract performance."

Amendment: Yes.

Question 2

Reference: Section 3.2 and Annex I, Section 1.3

Question:

We suggest broadening the experience requirements related to satellite connectivity solutions to include experience in design, engineering, provision, deployment, installation, maintenance, and operation of satellite and/or hybrid connectivity solutions.

Response:

Accepted.

The relevant sections shall be interpreted as follows:

"Experience in the design, engineering, provision, deployment, installation, maintenance and/or operation of satellite-based and hybrid internet connectivity solutions. Bidders will be evaluated more favorably where their experience covers the full lifecycle (design, deployment, and maintenance)

Amendment: Yes.

Question 3

Reference: Section 3.6 – Subcontracting Information

Question:

We suggest that the technical qualifications and experience of proposed subcontractors be considered jointly with those of the Prime Contractor, provided that their roles and responsibilities are clearly defined.

Response:

Accepted.

Section 3.6 shall be supplemented as follows:

"For the technical evaluation, the experience and qualifications of the Prime Contractor and its proposed subcontractors may be considered jointly, provided that their respective roles and

responsibilities are clearly defined in the proposal and they actively participate in the execution of the contract. Only experience relevant to the scope of work assigned to each subcontractor will be considered during the technical evaluation."

Amendment: Yes.

Question 4

Reference: Section 3.6 – Subcontracting Threshold

Question:

We suggest clarifying that the Prime Contractor may subcontract specialized technical activities while retaining overall responsibility for project management, coordination, and successful contract delivery.

Response:

Accepted.

Section 3.6 shall be supplemented as follows:

"The Prime Contractor shall retain overall responsibility for project management, coordination, and successful delivery of the contract. The Prime Contractor may subcontract specialized technical activities, provided that such arrangements do not affect its contractual obligations to 3iS."

Amendment: Clarification only.

Question 5

Reference: Annex I, Section 1.7 – Relevant Experience

Question:

We suggest expanding the experience table to allow identification of experience performed by the Prime Contractor, subcontractors, and consortium members.

Response:

Accepted.

The experience table under Annex I, Section 1.7 shall be updated as follows:

Project	Client	Executing Entity (Prime-Subcontractor)	Role	Value	Period	Reference

Amendment: Yes.

Date: 15/07/26

Name: Alexis Lopez

Position: Security & Logistics Coordinator

Signature: